

## Message Text

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PAGE 01 PARIS 08442 041538Z

15

ACTION EB-03

INFO OCT-01 SS-14 ISO-00 EUR-08 OES-02 CIAE-00 EA-06 INR-05

L-01 NSC-05 NSCE-00 DODE-00 /045 W

----- 115740

R 041534Z APR 75

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 8134

C O N F I D E N T I A L PARIS 08442

LIMDIS

E.O. 11652: GDS

TAGS: EEWT TECH

SUBJ: IMPACT OF TECHNOLOGY EXPORTS TO COMMUNIST  
COUNTRIES.

REF: STATE 064767

1. TWO BASIC FACTORS IN UNDERSTANDING GOF POSTURE  
TOWARD TECHNOLOGY TRANSFERS TO THE EAST ARE, (A)  
MAINTENANCE AND EXPANSION OF EXPORT MARKETS IS CON-  
SIDERED VITAL AND (B) INDUSTRY-GOVERNMENT LINKS AND  
COORDINATION ARE EXTREMELY CLOSE BUT DO NOT TAKE PLACE  
WITHIN ANY FORMAL STRUCTURE.

2. FOLLOWING RESPONSES KEYED TO PARA 3 REFTEL:

(A) THERE IS NO INSTITUTIONAL STRUCTURE FOR SCREENING  
TECHNOLOGY EXPORTS BUT DETAILS OF ANY IMPORTANT TRANS-  
ACTION WOULD BE DISCUSSED BY FRENCH COMPANY OFFICIALS  
WITH THEIR COHTACTS IN MINISTRIES OF ECONOMY, FOREIGN  
AFFAIRS AND INDUSTRY. GOF WOULD ALSO BE AWARE OF  
MAJOR IMPENDING TRANSACTIONS VIA APPLICATIONS FOR  
INVESTMENT INSURANCE AND EXPORT CREDITS.

(B) THIS FACTOR WOULD HAVE LITTLE OR NO WEIGHT IN MOST  
CASES. IN SOME SPECIAL CASE, LONG-TERM ADVERSE EFFECT  
MIGHT BE CONSIDERED.

(C) PROBABLY NOT. EFFECT IS MORE LIKELY IN OTHER  
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DIRECTION, I.E., DESIRED POLITICAL OR ECONOMIC EFFECTS

WOULD SERVE AS INDUCEMENT TO SALE OF TECHNOLOGY.  
THERE ARE VERY FEW AREAS WHERE FRENCH TECHNOLOGY IS SO  
UNIQUE THAT IT COULD PROVIDE NEGOTIATING LEVERAGE.  
(D) NO DISTINCT TREND IS VISIBLE BUT TENDENCY WOULD  
BE TOWARD FEWER CONTROLS, INFORMAL OR WITHIN COCOM  
CONTEXT, ON TECHNOLOGY EXPORTS.  
RUSH

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NNN

## Message Attributes

**Automatic Decaptioning:** Z  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** EXPORTS, POLICIES, EAST WEST TRADE, TECHNOLOGICAL EXCHANGES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 APR 1975  
**Decaption Date:** 28 MAY 2004  
**Decaption Note:** 25 YEAR REVIEW  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GarlanWA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975PARIS08442  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
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**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750118-0308  
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**Line Count:** 68  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
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**Original Handling Restrictions:** LIMDIS  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Classification:** CONFIDENTIAL  
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